

## WORLDLY INFLUENCES — Create Fall / Winter Fashion Trends 2005

This season get inspired by worldly influences such as bohemian flair, beaded embellishments and chic denim detailing. Colors aren't as bright as in the past season, instead rich earthy tones like chocolate, gold, deep turquoise, green, and gray, purple and black will be seen throughout the must-haves for fashions and accessories.

For women, the popular bohemian inspired look continues this season with long tiered skirts, tunics, beaded sweaters and camisoles. Circle skirts offered in a range of colors and patterns are



flattering for most body shapes. Don't wait for the holidays to shine. Jeweled tops can be dressed up or down depending on the occasion since they look fabulous with jeans or a business suit.

To keep yourself warm against Mother Nature, pick a jacket or two that complements your wardrobe. One must-have style is a car length jacket designed with shiny metallic threading within a jacquard fabric. Knitted collars,

cuffs, faux fur and leather detailing are available in a variety of lengths. Sweaters are anything but boring this season... long, cropped, crocheted, and beaded are just a few styles that look terrific with jeans or dressy pants.

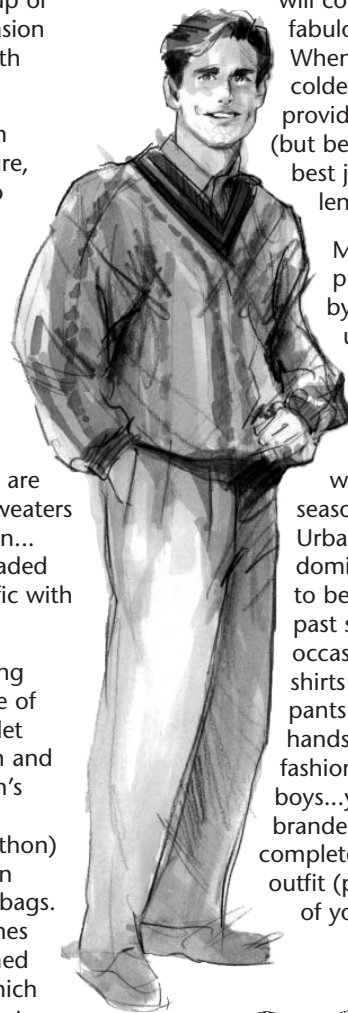
Accessories state your style! Nothing brings an outfit to life like a couple of well-chosen accessories. While ballet flats, Western boots, wedge, kitten and stiletto heels will dominate women's shoe styles, fabrics such as tweed, jacquard, velvet, animal prints (python) and floral appliques will be seen on everything from footwear to handbags. The bigger the better when it comes to handbags for tall and large boned ladies – such as the hobo style, which will be seen from suburbia to downtown. Look for them in scaled down sizes for medium to small boned women. Wearing long, multistrand necklaces is a chic way to dazzle an outfit, and chandelier earrings continue to be a 'most-wanted' accessory. Metallic and embellished belts add extra brilliance to any outfit.

For juniors, our young fashionistas, see anything but basic denim this season. The more distressed, torn, and embellished jeans are, the better they sell. The bohemian look of embellished tops and airy skirts paired with cowboy

boots or clogs will get noticed. Camisoles worn underneath a denim jacket or shrug will complete the fabulously casual look. When the weather gets colder, long sweaters provide trendy protection (but be aware of your own best jacket/sweater length!)

Men and boys – the preppy look continues by layering shirts under wovens.

Sporting different denim treatments like weathering, rips and faded washes make the season's must-have list. Urban wear is still dominant, but designed to be less baggy than in past seasons. For dressier occasions, smaller plaid shirts paired with flat front pants will surely make a handsome and classy fashion statement. For boys...you can't forget branded sneakers to complete the young man's outfit (perhaps for the rest of you men as well!).



### 60 Second Summary

**STYLES:** *Ladies* – suits skirted and panted. Belted knits, dresses, jackets and coats. Military/equestrian jackets. Victorian and bohemian blouses, dresses and skirts. Feminine and vintage dresses. Short evening dresses. Trench coats. *Men* – less baggy designs, and preppy layering.

**COLORS:** chocolate browns, gold, black, gray, purple, green, deep turquoise, red, metallic.

**ACCESSORIES:** *Women* – long stranded necklaces, dangly earrings, waist and hip belts. Opaque tights. Flat shoes and boots. Western boots. Roundtoe and peep-toe shoes, suede and velvet. Bags – leather, quilted, fur, framed, hobo, knits, grommet accents. *Men* – textured sport shoes, paisley and small geometric ties.

**FABRICS:** velvet, cashmere, chiffon, brocade, suede, fur, lace, textured knots, corduroy, Indian-inspired, embellished, rouching, knife pleating, rosettes and bows. *Men* – corduroy, velvet, leather and suede, and cashmere sweaters.

**Your BIRTHDAY GIFT...**

Just register your birthday with me, and within 7 days **before or after your birthdate, take 15% off** your LaFleur cosmetic purchases for yourself that day!

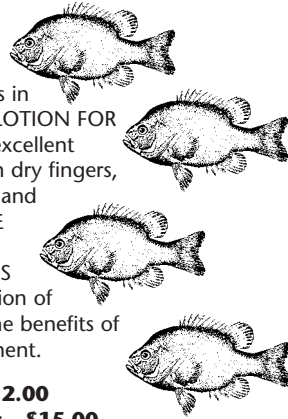
Happy Birthday to each of you... you are "star" customers!

# WHAT'S NEW?

## Expanded Squalane Family

**MORE NATURAL SUPPLEMENTS FOR YOUR BODY**

In addition to our high performing SQUALANE Oil, we are now very pleased to bring to you two more items in this family - SKIN THERAPY LOTION FOR HAND & BODY, displaying excellent healing capabilities (great on dry fingers, hands, feet and toes, knees, and overall skin), and SQUALANE OXYGENATING and DETOXIFYING GEL CAPSULES that support optimum function of the immune system. Reap the benefits of this pure, penetrating treatment.



**Squalane Oil 1.12 oz - \$12.00**  
**Skin Therapy Lotion 8 oz - \$15.00**  
**Gel Capsules 60 tablets - \$30.00**  
**TRY ALL 3 TOGETHER AND TAKE A 25% DISCOUNT.**

### DO YOU HAVE ALL THE TOOLS...

...that you need to confidently know you are looking your best? Call now for a lasting education on maximizing your image. Here's what people are saying:

#### **DIRECT IMPACT PERSONAL COLOR ANALYSIS — \$150**

*I no longer spend endless hours shopping and wondering if I am making the best choices. All the guess work is gone, and I feel so good in my color key.* — S. Higgins, Santa Cruz, CA

#### **YOUR IDEAL SILHOUETTE FOR WOMEN and SUIT YOURSELF FOR MEN — \$150**

*I've learned that style is not a size – and I am finally having fun dressing 'by design' and paying attention to my body proportion.* — H.P. Barr, Costa Mesa, CA

#### **PERSONAL FASHION STYLE ASSESSMENT: BUSINESS-PROFESSIONAL — \$180**

*I regained my confidence when I improved my appearance, and I am enjoying more success than ever. Having guidelines for my best suited business attire made all the difference.* — P. Harvey, Whittier, CA

#### **ADVANCED! FASHION FENG SHUI CONSULT: EXPRESSING THE WHOLE PERSON — \$200**

*Being able to be me and express myself through my dressing, has been so empowering. Now I know why I have been attracted to certain colors, textures and designs. I can now dress with purpose and pleasure.* — M. Ramil, Sherman Oaks, CA

#### **PERSONAL SHOPPING — \$150 per hour, with a 2-hour minimum. (includes pre-shopping)**

## ! FASHION CUES WITH HUES...

### FRUMPY OR FABULOUS?

Words like frumpy and matronly often come up in conversation or while assessing a wardrobe look. The dictionary defines frumpy as *dowdy, not neat or smart in dress, drab, plain, dated, old-fashioned, lack of taste or unflattering*. The opposite of frumpy is 'chic'.

Here are some examples of **FRUMPY**:

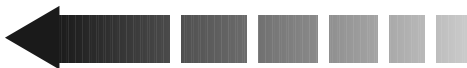
- X **POORLY COORDINATED OUTFITS:** mixing styles and proportions that are not balanced.
- X **DRESSES:** big shoulder pads, batwing sleeves, tent dress.
- X **JACKETS:** oversized boxy jackets.
- X **VESTS:** oversized boxy vests, print fabric.
- X **PANTS:** pleateds, palazzo, stirrup, gathered at waist, full through thigh and pegged at ankle.
- X **TOPS:** big shoulder pad, men's T-shirts, wide cut shirts.
- X **SHORTS:** gathered waist, pleated.
- X **COATS:** large shoulder pads, barrel shape.
- X **ACCESSORIES:** big plastic eyeglasses with a decorative frame, neckerchief scarves, large square scarves draped around the neck.

Age is irrelevant when it comes to looking frumpy. A young person who does not care about her appearance can look just as frumpy as someone older. Size is also irrelevant. Dress for your size and have the clothing fit well and comfortably.



**CHANGE:** Where do you start to update your look? Take pictures of yourself in five or six outfits to critique your appearance objectively. Compare your pictures to pictures in magazines (*InStyle, More, Marie Claire*). Does your style look like the women pictured in the magazines? Is your present hairstyle found in

current magazines? Does your face exude the same definition? Are you wearing your makeup like the women in the pictures? Are the clothes flattering to your body shape? Are the styles of each garment in sync? If this seems too complicated, seek help from a trusted friend with a good eye or an Image Consultant, to receive an objective opinion and suggestions. Together you can make an action plan that will have positive results – a smart-chic YOU!



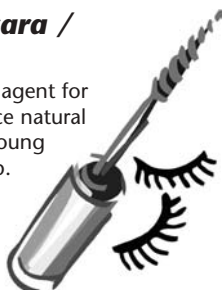
## MOVE THE DECIMAL AND SAVE \$:

### NOVEMBER:

#### **Colorless Mascara / Lash Baster**

A smooth thickening agent for your lashes, and a nice natural look, especially for 'young beginners' to makeup.

**\$10. EACH AND \$1.00 FOR THE NEXT TUBE.**



### DECEMBER:

#### **Red Lipsticks**

It's the season of celebration.



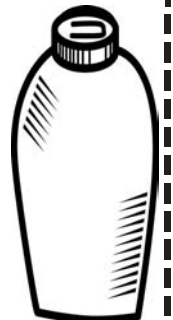
**BUY ANY RED LIPSTICK AT ITS REGULAR PRICE, AND MOVE THE DECIMAL FOR YOUR SECOND TUBE.**

### JANUARY:

#### **Tall Toners**

Toners assist your skin in being very receptive to absorbing your moisturizer. This new tall size (6.5 oz.) is so convenient. Select fresh Cucumber or soothing Aloe.

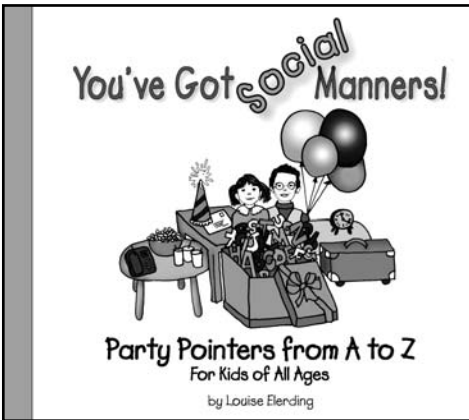
**BUY 1 FOR \$14.50 & THE NEXT ONE FOR \$1.40.**



# BOOKSTORE – GIFT STORE!

## You've Got Manners! books are now a SERIES!

We are celebrating this 3 1/2 piece collection with big smiles. Here they are:



- **NEWEST release ...**“You’ve Got SOCIAL Manners! – Party Pointers From A to Z For Kids of All Ages” (\$15.95)
- Also newly released this Fall: the Spanish translation of ‘Table Tips’: “Ya tienes buenos modales! – Consejitos de A a Z para niños de todas edades” (\$15.95)
- And our firstborn now in it’s 2nd printing “You’ve Got Manners! – Table Tips From A to Z For Kids of All Ages” (\$15.95)
- ...PLUS our card game: “Pass The Manners, Please!” a ManneRummy family card game, and serves as flashcards too. (\$9.99)



In the books and in the card game you will meet Polly Politely and Milton Manners - the spokeskids for being polite. Learn and spread the word about manners today . It’s a lasting gift, a grandparent treat, party favors, or use it for a school, troop or club fundraisers.

**VISIT OUR LOCAL VENDORS TO PURCHASE THESE ITEMS, AND FOR OUT-OF TOWN ORDERS PLEASE CALL 1-800-326-8953.**

- Beverly Ann Flowers & Gifts – Glendale
  - Fire Fly’s – Valencia
  - Gauthier’s Total Image Spa – Sherman Oaks
  - Julienne’s – San Marino
  - La Canada Books & Toys – La Canada
  - Little Bits – Pacific Palisades
  - Martha’s Bookstore – Balboa Island
  - Mystic Sisters – Monrovia
  - Once Upon A Time – Montrose
  - Offspring – Valencia
  - Penelope’s – La Canada
  - Teddy Bears & Tea Cups – Balboa Island
  - Tottenham Court – Ojai
  - Village Books – Pacific Palisades
  - Vroman’s – Pasadena
- ...along with Borders and Barnes & Noble across the country.

**VISIT OUR WEBSITE: [www.youvegotmanners.com](http://www.youvegotmanners.com)**

Professional Image Partners at THE COLOR STUDIO • 290 East Verdugo Avenue, Suite 105 • Burbank, CA 91502

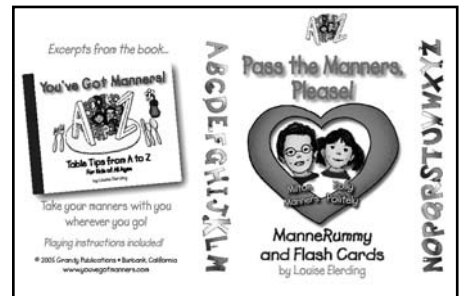



# \_\_\_\_\_ ( ) \_\_\_\_\_  
 Visa/MasterCard # \_\_\_\_\_ Exp. Date \_\_\_\_\_

<b>CLEANSERS</b>		
___Gentle Eye Makeup & Lipstick Remover (oil free) .....	\$11 / \$20	
___Oatmeal Cleanser n/o .....	12.50	
___Orange Cleansing Souffle v/d .....	13.00	
___Avantage Series (w/Panthenol) n/d (or Milk) .....	14.00	
___Foaming Facial Refiner .....	18.00	
<b>TONERS</b>		
___Aloe Toner n/o + c .....	10.50	
___Bio-F Toner v/d .....	10.50	
___Avantage Series (w/Panthenol) n/d .....	10.50	
<b>MOISTURIZERS</b>		
___My Day Off ___ Light ___ Medium ___ Dark .....	17.50	
___Moisturizer de Jour (oil free) .....	16.50	
___Orange Sesame Lotion n/c .....	16.50	
___Avantage Series ___ daytime (w/Panthenol) n/d .....	19.50	
___Elastin-Collagen Amino Cream .....	26.50	
___Nourishing Day Lotion Moisturizer .....	23.50	
___Vitamin E Creme (sensitive) .....	24.50	
___Stress Recovery Creme .. \$31.50 ___ Lotion .....	24.50	
<b>“ALPHA HYDROXY” TRIPLE FRUIT ACID SYSTEM</b>		
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___Baby Blink .....	8.50	
___Grandome Face setter .....	25.00	
___Blusher Brush .....	\$12.50 ___Contour .....	10.50
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Elegante Rouge .....	26.50
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___Brow Seal .....	6.50
___Indelible Brow .....	13.50
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<b>FASHION FENG SHUI MAKE-UP KITS</b> .....	
___3 or more .....	\$48.50 ea.
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## About Manners Classes

**You've Got Manners!** table tip classes are held in local restaurants, creating a hands-on experience of using good manners. Children have fun while learning simple manner-friendly tips from approaching the table to polite exiting and all of the subtle details in-between. Passing plates, utensil usage, bread & butter rules, and more is experienced.

If you would like to be the ‘gatherer’ of a group of friends, classmates, or troops (earning manners badges), please call 818-848-1313 and we will set up your time and location.

Having good manners adds smiles to any event, and gives a confidence boost to anyone seated at a dining table.

Inquire about Adult Manner classes, too!

Orders are taken by telephone at any time (818) 848-1313 or 1-800-326-8953 or FAX (818) 551-0305 or EMAIL: LElerding@aol.com or come to THE COLOR STUDIO at 290 EAST VERDUGO AVE., BURBANK, on WEDNESDAYS: 10:00 a.m. to 6:00 p.m. and BY APPOINTMENT. Visit website: [www.fashionfengshui.com](http://www.fashionfengshui.com) • Products come with a 100% SATISFACTION GUARANTEE. In case of shipping breakage call immediately.

## A MESSAGE FROM LOUISE...



**IS LIFE WORKING FOR YOU?** In Iyanla Vanzant's book entitled *Until Today*, she explores "life". This is what she has to say about how life will work for you when you realize...

*Listen carefully, as if someone were whispering into your soul. There is something you must know. It is very important, no, it is imperative that you receive these words into the deepest core of your being. These words are essential to your very existence. They will feed, nurture and nourish you. They will support, assist and guide you. When all else fails, these words will give you the strength and courage you need to weather the storm and walk through the fire.*

*These are simple words, yet they are very powerful. If you can accept them in the spirit in which they are given, you will be blessed. Receive these words - Life loves you!*

*Life loves you enough to live as you, to breathe through you, to express itself as you. Life loves you so much, it does everything in its power to stay in you, to be with you and to allow you to depend on it. Life is, at this very moment, totally and absolutely in love with you! Life wants to look like you, be like you, live as you because it respects and honors all that you are.*

*When life sees you coming, it gets excited! It can hardly contain itself! Life is ready to fill you up, spill over through you and experience the best it has to offer you, as you. If you were to ask life what it is about you that makes you so loveable, the answer would be simple. You are alive! That is all it takes to make you loved, loving and loveable. Now isn't it good to know that you are loved?*

*Until today, you may not have realized just how much life loves you. You may have believed that life was not on your side. Just for today, be devoted to honoring, cherishing and enjoying life's love for you. Sit silently and ask life to fill you with love.*

— Louise

## BULLETIN BOARD

**NOVEMBER 12th**

MANNERS RESTAURANT CLASS  
Marie Callenders, Valencia

**NOVEMBER 14th & 21st**

MANNERS RESTAURANT CLASS  
COCO's, Valencia

**NOVEMBER 16th**

MANNERS DINING CLASS  
Valencia Country Club

**DECEMBER 5th**

MANNERS RESTAURANT CLASS  
COCO's, Valencia

**JANUARY 2006**

Look for Louise's NEW monthly newspaper column "Pass The Manners, Please!" in THE SIGNAL of Santa Clarita. Send in your questions to MannersA2Z@aol.com.

**INSIDE!!** Read about the many Table Manners classes offered in your local communities.

**REMINDER!!** Studio Day hours on Wednesdays are from: 10 a.m. to 3 p.m. This is the day you are invited to drop in to shop and visit without an appointment. Calling first is suggested.



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